



LEGAL FUNDAMENTALS OF TENDERING

Understand guiding principles to manage risks and to keep out of trouble

Tailored for Non-lawyers

e.g., government officials, business owners, directors, chief executives, managers, and professionals

During tendering, there is in existence a “process” contract which regulates the rights and obligations of all involved. However, the law and process of tendering are getting increasingly sophisticated. Thus, the guiding principles need to be properly understood for managing commercial risks and keeping contracts out of trouble.

Key takeaways

- ✓ Principles and processes of public procurement
- ✓ Invitation to tender and tendering
- ✓ Formation and content of “process” contract
- ✓ Acceptance of tenders: letter of intent; “subject to contract”; qualified tenders
- ✓ Withdrawal of tenders: stated period of validity; termination of offer
- ✓ Tender queries dos and don'ts
- ✓ Mistakes in tenders
- ✓ Disqualification of tenders
- ✓ Judicial review and legal challenges of public procurement
- ✓ Situation discussion / case study exercises

Programme Highlight

- To provide a comprehensive and practical roadmap to the legal principles regulating the tendering process for enabling the **direct application to daily work situations**.
- To examine the **legal principles and their implications in practice** upon the effective management of the tendering process by **reviewing insightful recent cases**
- To outline the **key challenges and areas that those involved need to stay alert to**

Speaker: Practising Barrister

Co-organised with Hong Kong Legal Training Institute

 27 March 2024 (Wednesday)

 Cantonese
(with English materials)

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 9:30am – 5:00pm
CPD Hours: 6.5

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Non-member: HK\$ 3,600
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