



Advanced Legal Aspects of Procurement and Tendering

During tendering, there is in existence a 'process' contract regulating rights and obligations of all involved. However, the law and process of tendering are getting more and more sophisticated. Thus, the guiding principles have to be properly understood for managing commercial risks and keeping contracts out of troubles.

By reviewing recent insightful cases, the legal principles and their implications in practice upon the effective management of the tendering process are examined and shared. Further, it goes on to outline the key challenges and areas that those involved need to be specifically alerted to.

Target Audience(s)

- non-lawyers, such as government officials, business owners, directors, chief executives, managers and professionals.

Learning Objective(s)

- Understand the key legal principles for the tendering process.
- Learn how to manage risks and avoid issues in tendering contracts.
- Apply legal principles to daily work through case study review.
- Identify important challenges in the tendering process.

Course Content(s)

1. Review of public procurement skills and strategies
2. Legal framework for public procurement
3. Tender variation, change and addendum
4. Public procurement and competition law
5. Public procurement and intellectual property
6. 10 common mistakes in negotiating and drafting for public procurement
7. Tender negotiation: Dos and Don'ts
8. Legal aspects of tender administration
9. Public procurement litigation
10. Situation discussion / case study exercises



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Course Contents

Course Date(s)

- ◆ 10 September 2024 [Tue]
(Code: LW04C/HK-09A)
- ◆ 12 December 2024 [Thu]
(Code: LW04C/HK-12A)

▶ **Time: 9:30 am to 5:00 pm**

▶ **Venue: Online Platform (ZOOM)**

▶ **Language: Cantonese
(Supplemented with English
Materials)**

▶ **Speaker: Practising Barrister(s)**

▶ **Course Fee: HK\$2,000 per seat**

▶ **Certificate of Attendance**

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