

Seminar on
**“Negotiation and Mediation Skills for
Managers and Professionals”**

(Organised by HKQAA, supported by HKLTI)

Successfully Held on 19 July 2018

Business managers and professionals now spend much more time to get others to agree without realising it. Indeed, a core competency for nowadays business managers and professionals in getting successful management of projects is to achieve consensus over decisions and agreements made.

The trend teamwork further calls for the proper understanding and use of negotiation and mediation skills in the daily work environment. This seminar is tailor-made for business managers and aims at the improvement of personal and business skills for getting better results and, in turn, more positive successes to daily situations in the commercial environment.

The Seminar on **Negotiation and Mediation Skills for Managers and Professionals** was successfully held on 19 July 2018. Feedbacks are very positive. The visiting lecturer was **Mr. Richard Sham, Barrister-at-law**.