

Seminar on
***Negotiation and Mediation Skills for Non-
mediators***

(Jointly organised with HKMA)

Successfully Held on 2 August 2017

Business managers and executives now spend much more time to get others to agree without realizing it. Indeed, a core competency for nowadays business managers and professionals in getting successful management of projects is to achieve consensus over decisions and agreements made. The trend teamwork further calls for the proper understanding and use of negotiation and mediation skills in the daily work environment.

Using lecture and seminar sessions, this seminar is tailor-made with business skills for getting better results and, in turn, more positive successes to daily situations in the commercial environment.

The Seminar on “Negotiation and Mediation Skills for Non-mediators” was successfully held on 2 August 2017. The visiting lecturer was **Mr. Richard Sham, Barrister-at-law.**