



Seminar on

“Essentials of Contract Writing and Negotiation”

(Co-organised with HKIE for CPD)

Successfully Held on 7 September 2018

Disputes and damage are locked in once a contract is formed. The same is no less true in commercial contracts. Making the contract to do its job is the key. Based on lessons learnt from decided cases. This seminar aims to provide a structured and workable framework for participants to adopt in negotiating and writing their next contract. The key components matching contractual provisions with business and management outcomes are examined, through the stages of the planning, negotiating and drafting stages of a commercial contract. Sample drafts are also discussed and examined.

The Seminar on “Essentials of Contract Writing and Negotiation” was successfully held on 7 September 2018. Feedbacks are very positive. The visiting lecturer was **Mr. Ronald Pang, Barrister-at-Law**.