

## Seminar on

# Business Negotiation and Mediation Skills

*(Jointly organised with ETBC)*

*Successfully Held on 14 & 21 July 2017*

Business managers and professionals now spend much more time to get others to agree without realising it. Indeed, a core competency for nowadays business managers and professionals in getting successful management of projects is to achieve consensus over decisions and agreements made. The trend teamwork further calls for the proper understanding and use of negotiation and mediation skills in the daily work environment. Using lecture and workshop sessions, this seminar is tailor-made for business managers and aims at the improvement of personal and business skills for getting better results and, in turn, more positive successes to daily situations in the commercial environment.

The Seminar on “Business Negotiation and Mediation Skills” was successfully held on 14 & 21 July 2017. The visiting lecturers were **Mr. Raymond Kong, Barrister-at-law** and **Mr. Patrick Wan, Barrister-at-law**.